

**SHELL NIGERIA EXPLORATION AND PRODUCTION COMPANY LIMITED**  
**TENDER OPPORTUNITY: SUPPLY OF AGO AND PMS FOR SNEPCO OPERATIONS**  
**NIPEX NO: 00000130**

**TENDER REF: NG02003883**

**(1.0) INTRODUCTION**

Shell Nigeria Exploration and Production Company Limited (SNEPCO) in its role as operator of the NNPC/SHELL/ TEPN/AGIP joint Venture, in its capacity as Operator of Oil Mining Lease 118 (OML 118 an behalf of itself and other co-ventures consisting of Nigeria Agip Company Limited, Total E and P Nigeria and Esso Exploration and Production Nigeria (Deepwater) Limited under a Production Sharing Contract (PSC) with Nigerian National Petroleum Corporation (NNPC) hereby invites reputable and competent registered Nigerian companies (DPR registered and licensed) with proven experience in the supply of AGO and PMS supply listed in the scope of work below to apply for inclusion in the bid list of the tender

**(2.0) SCOPE OF WORK**

**Stocking Requirements:**

- Hold stock on behalf of Shell in Vendor's own storage,
- Issue requested volumes from stocking deal to trucks and vessels on request,
- Provide inventory management services as required for the company volumes in storage.
- Provision of Naval Clearance for Submitted boat list.

**Locations of Work:**

- Onne
- SNEPCO Rigs
- SNEPCO FPSOs
- SNEPCO Offices
- SNEPCO's Lagos locations

**Sourcing Requirement;**

- Product must be sourced from DPR approved and verifiable sources locally or recognised and reputable refineries globally.
- Provision of Source document for Land delivery
- Provision of source document including naval clearances for all Marine delivery.

**Provision of Storage Facility,**

- Provision of Five million litres Vendor owned storage facility.
- Issue requested volumes from stock to trucks and vessels on request,
- Provide inventory management services as required for the company volumes in storage.
- Provision of Naval Clearance for Submitted boat lot.

**Locations of Work.**

- Onne
- SNEPCO Rigs
- SNEPCO FPSOs
- SNEPCO Offices
- SNEPCO's Lagos Locations

**Scope is grouped in three category-**

- Lagos trucking (Category A)
- Stocking at Onne and (Category B).

- Throughput services (at Onne and Lagos Supply). (Category C)

### **(3.0) MANDATORY REQUIREMENTS**

- To be eligible for this tender exercise, interested contractors are required to be pre-qualified in NJQS Product Group 2.07.02: Petroleum Products (Gas Oils, Fuels) Cat A-D in the NipeX Joint Qualification System (NJQS) database. All successfully pre-qualified suppliers in this category will receive a Technical Invitation to Tender (ITT),
- To determine if you are pre-qualified and to view the product/service category you are listed for, log on to [nipex-ng.com](http://nipex-ng.com) and access the NJQS with your log in details, click on 'Continue to Joint Qualification Scheme tool', click on 'check my supplier status' and then click 'Supplier product group'.
- If you are not listed in a product/service category but are registered with the Department of Petroleum Resources (DPR) to do business, contact the NipeX office at 8 Bayo Kuku Street, Ikoyi, Lagos with your DPR certificate as evidence for necessary update.
- To initiate the NJQS prequalification process, access [nipex-ng.com](http://nipex-ng.com) to download the application form, make necessary payments and contact the NipeX office for verification and necessary update.
- To be eligible, all tenders must comply with the Nigerian Content requirements in the NipeX system.

### **(4.0) NIGERIAN CONTENT REQUIREMENTS**

Tenderers are to note that they will be requested during the technical tender to give full details of their relevant strategy to ensure that they fully comply with the Nigerian Oil and Gas Industry Content Development (NOGICD) Act, 2010 as non-compliance will constitute a FATAL FLAW in all tender evaluations. In line with the above, Tenderers will be required to ensure that information on the following, among others, is included in their technical submission:

- Demonstrate that the entity is a Nigerian registered company.
- Tenderer shall demonstrate the ownership marine tanker categorized Nigerian owned on the NCDMB NOGIC JQS marine vendor categorization or provide MOA with a vendor owning the marine tanker categorized Nigerian owned on the NCDMB marine vessel categorization report
- Furnish details of company ownership and share holding structure. Also submit clear photocopies of your CAC Forms C02 and C07
- Provide evidence of what percentage of your key management positions is held by Nigerians and what percentage of the total work force are Nigerians
- Also, show overall percentage of work to be performed in Nigeria and those by Nigerian resources relative to total work volume.
- Provide a Nigerian Content Plan providing a detailed description of the role, work scope, man hours and responsibilities of all Nigerian companies and personnel that would be involved in executing the work. Also provide details of Nigerian Content focal point or manager.
- State proposed total scope of work to be conducted by Nigerian personnel (whether contracted directly or under subcontract agreements) with names and addresses including evidences of well equipped offices and workshop; attach past experience of such patronage.
- Human Capital Development: Tenderers plan and strategy for human capacity development training on this tender shall comply with 3% of total contract cost. The number of trainees shall be determined in accordance with NCDMB HCD training guidelines 2014 and the service of OGTAN registration and the training modules.
- Demonstrate plan that the company has legal, insurance and banking operations with Nigerian firms.

### **(5.0) CLOSING DATE**

Only tenderers who are registered in the NJQS Service category as listed in NJQS Product Group 2.07.02: Petroleum Products (Gas Oil, Fuels) Cat A-D as at **19-April-2019** being the advert closing date shall be invited to submit Technical Bids.

**(6.0) ADDITIONAL INFORMATION**

- **Expected Contract Award Date: Q2 2019.**
- Contract Duration: 3 years + 1 year extension option.
- Bidders are to group their bid submissions in line with the scope category they are interested in bidding in – Category A, B and C.
- All cost incurred in registering and prequalifying for this and other product/service categories shall be borne solely by suppliers
- Suppliers that are prequalified for this product/service category in NJQS must ensure that the name and contact details (physical address, email address and telephone number) of their company and authorised/responsible personnel are up-to-date in their company profile in the NJQS database.
- SNEPCO shall communicate only with authorized/responsible personnel of prequalified companies and not through unauthorized individuals or agents. All respondents to SNEPCO must ensure full compliance with the Nigerian Oil and Gas industry Content Development Act, 2010. (NOGICD) All respondents should educate themselves on the requirements of the NOGICD and ensure full compliance. Non-Compliance is a FATAL FLAW
- Technical details and specification of the vessels and storage requirements required will be issued to prequalified vendors in the relevant categories via the Technical ITT.
- This advertisement of 'Invitation to tender' shall not be construed to be a commitment on the part of NNPC/SNEPCO to award any form of contract to any company and/or associated companies, sub-contractors or agents; nor shall it entitle any company submitting documents to claim any indemnity from NNPC/SNEPCO and/or any of its partners. NNPC/SNEPCO reserves the right to take final decision on any of the documents received in the pre-qualification/Technical package.